



12th

ANNUAL POLICYHOLDER ADVISOR CONFERENCE

The Annual Anderson Kill Policyholder Advisor Conference is a must-attend event for any professional or business person concerned with their company's insurance investment.

This year is the twelfth year of this "State of the Union" event which covers every major development impacting the insurance loss environment. This year the conference will feature everything from How to Get Your Claim Paid, to Maximizing Fidelity Loss Recoveries to the State of the Market from the Broker's Perspective. This conference will provide pragmatic, timely and invaluable advice.

ANDERSON KILL & OLICK, P.C.

Maximizing YOUR INSURANCE RECOVERY IN A TURBULENT ECONOMY



September 17, 2009

Sofitel
45 West 44th Street
New York, NY

Who Should Attend?

In-house Counsel, Risk Managers,
and Senior Management

NY and PA CLE Approved

Transitional and Non-Transitional

Free Registration



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12TH ANNUAL POLICYHOLDER ADVISOR CONFERENCE

8:30 – 9:00am

Registration/Continental Breakfast

9:00 – 9:15am

Opening Remarks

Robert M. Horkovich
Conference Chair
Chair, Insurance Recovery Group
Anderson Kill Shareholder

9:15 – 10:00am

Directors and Officers Liability Insurance – Responding to the Economic Crises of 2008 – The Subprime Lender Fallout & Madoff Scandal

The current economic climate has placed policyholders between a rock and a hard place—increasing the need to get outstanding claims paid promptly while simultaneously putting cost constraints on pursuit of such claims. This session will address how to efficiently pursue claims without sacrificing recovery by focusing on key strategies and tactics, as well as pitfalls to be avoided by every policyholder.

William G. Passannante
Co-Chair, Insurance Recovery Group
Anderson Kill Shareholder

Pamela D. Hans
Anderson Kill Attorney

Charles L. Bennett, Esq., JD, LL.M.,
Sr. VP & General Counsel
Intercom Consulting

Joseph F. Howard, Esq.
Deputy Corporate Counsel
First Mariner Bank

10:00 – 10:30am

Five Questions to Ask Before Switching Insurance Companies

The Federal government's huge loan to AIG has led many corporate policyholders to take stock of their insurance portfolios and consider changing insurance companies on one or more lines of coverage. This panel will examine issues that must be considered if the insurance portfolio is to work as planned, including limits, additional layers, claims handling history, mandatory policy clauses, pre-existing conditions, and the pitfalls of a new application process.

R. Mark Keenan
Anderson Kill Shareholder

David E. Wood
Anderson Kill Partner

Cort Malone
Anderson Kill Attorney

10:30 – 11:15am

Claims Handling – How to Get Claims Paid During Difficult Economic Times

The current economic climate has placed policyholders between a rock and a hard place—increasing the need to get outstanding claims paid promptly while simultaneously putting cost constraints on pursuit of such claims. This session will address how to efficiently pursue claims without sacrificing recovery by focusing on key strategies and tactics, as well as pitfalls to be avoided by every policyholder.

Michael Conley
Anderson Kill Shareholder

Darin J. McMullen
Anderson Kill Attorney

Mike Dash
Associate Counsel
Entercom Communications Corp.

11:15 – 12:00pm

Ethics – Conflicts Counsel

This session will discuss the so-called "tripartite relationship" between the insurance company, the underlying claim defense counsel and the policyholder.

Joshua Gold
Anderson Kill Shareholder

Diana Shafter Gliedman
Anderson Kill Attorney

Katherine Armstrong
Counsel
Skadden

12:00 – 12:30pm

Maximizing Fidelity Loss Recoveries

This session will address strategies to maximize coverage for employee dishonesty, theft, computer crime, forgery, and similar crime losses. These risks merit increasing attention as Ponzi schemes, embezzlement, and other frauds come to light in the economic downturn. The speakers will address available coverage options; tips for reporting and pursuing claims; and recent decisions of interest concerning fidelity losses.

Edward J. Stein
Anderson Kill Shareholder

Frederick A. Pettit
Anderson Kill Shareholder

Karen Henricksen Cusato, CPA, CFE
Managing Director
Cusato Consulting LLC

12:30 – 12:45pm

Break



12:45 – 1:30pm

INDUSTRY BREAKOUT SESSIONS: IMPORTANT ISSUES AFFECTING KEY INDUSTRIES

Asbestos/Manufacturing

This session will discuss recent developments and trends in asbestos-related litigations.

Robert M. Horkovich
Anderson Kill Shareholder

Michael Conley
Anderson Kill Shareholder

Robert Chung
Anderson Kill Shareholder

Captives, Self-Funding, Self-Administration – Alternatives to Traditional Insurance Policies

This session will review the principle differences, along with the practical, financial and legal advantages and disadvantages of each alternative.

Phillip England
Anderson Kill Shareholder

Rhonda D. Orin
Anderson Kill Partner

Donald J. Riggan, CPCU, ARM
Practice Leader
Albert Risk Management Consultants

Energy & Chemical: Managing the Risks of Global Warming

This session will survey global warming litigation to date and explore the role insurance can play in covering the costs of these lawsuits and risks.

Finley T. Harckham
Anderson Kill Shareholder

John G. Nevius
Anderson Kill Shareholder

Gene P. Devine, Esq.
Senior Vice President
JCH Environmental Insurance Brokers

Financial Services – Non- D&O Insurance Recoveries from the Subprime Crisis

This session will address the current liability concerns and problems arising from the subprime crisis.

R. Mark Keenan
Anderson Kill Shareholder

Mark Garbowski
Anderson Kill Shareholder

Marshall Gilinsky
Anderson Kill Shareholder

Real Estate & Construction – Practical Tips on Avoiding Claims and What to do if They Arise

This session will discuss the state of the law on important coverage issues and the ways that owners and developers may maximize their insurance for such losses.

Steven Pudell
Anderson Kill Shareholder

David P. Bender, Jr.
Anderson Kill Partner

Caroline Hurtado
Anderson Kill Partner

1:30 – 2:30pm

Lunch/Keynote Address

Bruce Cochran
Director, Corporate Finance/Risk
Management, Oracle Treasury

“The Origins and Evolution of the
Subprime Crisis”

2:30 – 2:45pm

Break

2:45 – 3:45pm

Insurance Recoveries in a Climate of Increased Environmental Enforcement

In recent years, the insurance industry has sought to deny coverage for losses stemming from covered causes by arguing that the covered cause occurred “concurrently” with an excluded cause. This session will examine the implications of recent decisions regarding the extent of so-called “anti-concurrent causation clauses.” It also will explore a landmark decision by the California Supreme Court that ruled in favor of coverage when covered and uncovered causes of loss cannot be readily distinguished.

Robert M. Horkovich
Anderson Kill Shareholder

David P. Bender, Jr.
Anderson Kill Partner

John G. Nevius
Anderson Kill Shareholder

Steven Pudell
Anderson Kill Shareholder

3:45 – 5:00pm

State of the Market, The Brokers’ Perspective

This session will provide an in-depth explanation of the current market for D&O, first party property and comprehensive general liability, the historical perspective on changing market conditions and how brokers’ roles have changed over the past year.

Finley T. Harckham
Anderson Kill Shareholder

Nicholas J. Conca
Managing Principal
Integro Insurance Brokers

Fred T. Podolsky
Executive Vice President
Alliant Insurance Services

Richard Friedl
National Property Practice Leader
Wells Fargo

5:00 – 6:30pm

Cocktail Reception

ABOUT ANDERSON KILL'S INSURANCE RECOVERY GROUP

Anderson Kill practices law in the areas of Insurance Recovery, Anti-Counterfeiting, Bankruptcy, Commercial Litigation, Corporate & Securities, Employment & Labor Law, Real Estate & Construction, Tax, and Trusts & Estates. Best-known for its work in insurance recovery, the firm represents policyholders only in insurance coverage disputes, with no ties to insurance companies and no conflicts of interest. Clients include Fortune 1000 companies, small and medium-sized businesses, governmental entities, and nonprofits as well as personal estates. For companies seeking to do business internationally, Anderson Kill, through its membership in Interleges, a consortium of similar law firms in some 20 countries, assures the same high quality of service throughout the world that it provides itself here in the United States. For more information, please feel free to visit our website at www.andersonkill.com.

Anderson Kill has been ranked in the #1 category by Chambers USA 2008 and 2009, the leading research publication for the legal industry. In addition to recognizing individual attorneys, Chambers' "America's Leading Lawyers for Business" recognizes the firm's excellent work in its Insurance Recovery Practice in the top category for Insurance: Dispute Resolution in New York and Litigation: Insurance in New Jersey, and Nationwide for Insurance. Chambers states the following about Anderson Kill:

Anderson Kill is "the historic brand name on the policyholder side," this team has "such credibility, such an impressive track record ... Its reputation lies chiefly on the policyholder side, where it has a huge depth of experience."

HOTEL INFORMATION

Sofitel
45 West 44th Street
New York, NY
Telephone: (212) 354-8844

The ultimate in comfort and convenience, this thirty-story building in midtown Manhattan — a contemporary statement in limestone and glass — is just a stone's throw from Fifth Avenue. The modern-day traveler will enjoy the amenities on offer at this fine establishment, set within easy reach of Manhattan's most celebrated attractions. These include Times Square, Broadway theaters, world-famous restaurants, famous boutiques, art museums and corporate headquarters.

WHAT OUR CLIENTS ARE SAYING ABOUT ANDERSON KILL

“They're the folks we turn to whenever we have a complex issue, and they're unbelievably strong when it comes to negotiating.”


“They're the experts. They can give you advice today so that you're in the best possible position two years down the line.”

“No matter what you are up against, the team has been there and done it before.”

“Fantastic strategists.”

“A leading light in the insurance field, enjoying an impressive reputation and dominance of the field.”

“The firm takes initiative. It is direct, articulate, knowledgeable and responsive.”

“A heck of a good trial firm.”  (As reported in Chambers USA)

REGISTER

Three easy ways to register!

RSVP

SEPTEMBER 15, 2009

Visit our website at www.andersonkill.com/events.asp
Telephone Sonia Smalls at **(212) 278-1400**
Email seminars@andersonkill.com

